

# Elevator Speech Template

<b>TOPIC</b>  <b>AUDIENCE:</b>
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<b>INTRODUCTION [10s]:</b>  Who are you?	
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<b>PROBLEM [15s]:</b>  What is problem? Who does it impact? How does it impact?			
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<b>SOLUTION [25]:</b>  Propose Solution Supportive facts How it will solve	
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<b>ASK [10s]:</b>  Be specific	
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